



Open Standards for ICT Procurement: Sharing of Best Practices

Introductory Greetings & Workshop Agenda

*December, 3rd 2014
Avenue de Beaulieu 25*

Viorel Peca

Head of Unit - Unit F2 - Innovation
European Commission - DG Connect
Viorel.Peca@ec.europa.eu



Study on best practices for ICT procurement based on standards in order to promote efficiency and reduce lock-in

AGENDA

- I** The Project "Study on best practices for ICT Procurement"
- II** Project's first workshop (July 7th 2014)
- III** Project's second workshop (Today)
- IV** Today's Agenda
- V** Today's Hashtag (#ictproc2014)

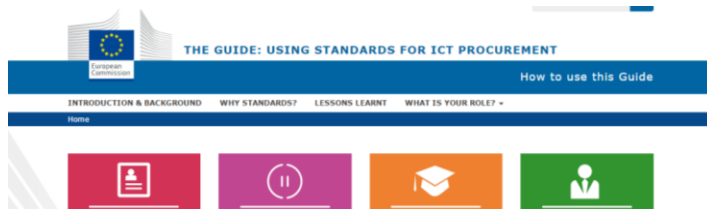


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THE PROJECT: STUDY ON BEST PRACTICES FOR ICT PROCUREMENT

With the EC project "Study on Best Practices for ICT Procurement" we are currently trying to **facilitate access** and use of **open standards through** the formulation of **guides, papers** and community building activities like **workshops and webinars**. Indeed, among other things, this first year of project activities we:

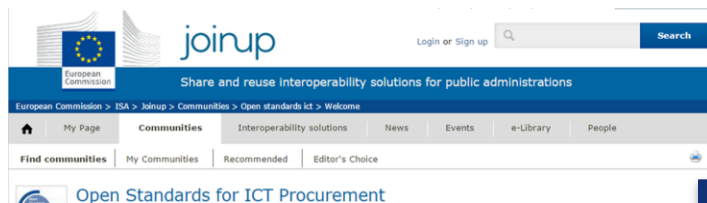
Created a web-based version of the Guide
(<http://www.openictprocurement.eu/>)



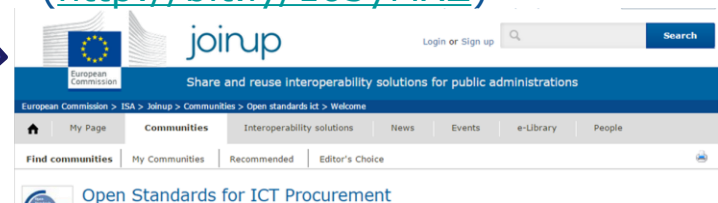
Organized two webinars
(<http://bit.ly/1rNiSxS>)
(<http://bit.ly/1wayl00>)



Built an Online Community
(<http://bit.ly/1jxoDyv>)



Set-up two workshops
(<http://bit.ly/1oMOfvd>)
(<http://bit.ly/1o5yMXZ>)





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PROJECT'S FIRST WORKSHOP: PUBLIC ENTITIES REDUCING LOCK-IN (1/2)

The **project's first Workshop** took place in **Brussels** on the **7th of July 2014**. It has been a great opportunity for **procurement managers, policymakers and ICT suppliers** to meet and discuss how to reduce lock-in by using open standards.

The Workshop on Joiunp

- <http://bit.ly/1oMOFvd>

The Workshop on Storify

- <http://bit.ly/1ycbiok>

The Workshop Report

- <http://bit.ly/1m8bmQZ>

The Workshop Agenda

- <http://bit.ly/1qbN5UW>





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PROJECT'S FIRST WORKSHOP: PUBLIC ENTITIES REDUCING LOCK-IN (2/2)

Important Outcomes:

- ✓ **Populated:** 77 participants
- ✓ **Right Targeted:** central and local PA, research institutes ICT suppliers. Some MSP members also.
- ✓ **Incisive Speakers:** speakers and moderators contributed to a clear and effective Workshop
- ✓ **Networking Opportunities**

Important Suggestions:

- ✓ **More Interactivity:** future events will have to allow for dynamic exchanges among participants
- ✓ **More Practical:** more practical cases of good and bad practices example of ICT procurement



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PROJECT'S SECOND WORKSHOP: BEST PRACTICES FOR ICT PROCUREMENT

Today's workshop

- ✓ Is a **great opportunity** for all of us (MSP members, EU policymakers, procurement managers and ICT suppliers) **to share best practice examples** around the **adoption of Open Standards for ICT procurement**

Workshop goals

- ✓ **Share some good practice and bad practice examples about ICT procurement**
- ✓ **Stimulate the debate around the next steps/ new ideas for DAE Action 23**
- ✓ **Present a first set of insights on the state of the art of ICT public procurement using standards through Europe**



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TODAY'S AGENDA (1/3)

A SHARING OF BEST PRACTICES - PART A

10:15 - 11:20

PRACTICE ONE

10:15 - 10:45

- ✓ Speaker: Nuria de Lama, Representative of Atos Research & Innovation to the EC
- ✓ Case: Open ICT Architectures - FIWARE

PRACTICE TWO

10:45 - 11:10

- ✓ Speaker: Patrice-Emmanuel Schmitz, Lawyer
- ✓ Case: Standard "Sharing and Re-Using" clauses for contracts

PRACTICE THREE

11:10 - 11:20

- ✓ Speaker: Silvana Muscella, CEO & Founder Trust-IT Services
- ✓ Case: Procurement Innovation for Cloud Services in Europe - PICSE

Coffee Break – Networking – Brainstorming – 11:20 - 12:00



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TODAY'S AGENDA (2/3)

B SHARING OF BEST PRACTICES - PART B

12:00 - 13:00

PRACTICE FOUR

12:00 - 12:30

- ✓ Speaker: Massimiliano Inzerillo, Head of e-Procurement Services for ARCA Lombardy
- ✓ Case: Use of standards in public sector ICT e-Procurement

PRACTICE FIVE

12:30 - 13:00

- ✓ Speaker: Aurelija Orlova, Chief Specialist of Projects Division within IVPK
- ✓ Case: A public service designed around Open Standards - SIRIP

Lunch Break – Networking – 13:00 - 14:15

C SHARING OF BEST PRACTICES - PART C

14:15 - 16:00

PRACTICE SIX

14:15 - 14:45

- ✓ Speaker: Linda Humphries, Senior Technology Adviser within UK's GDS
- ✓ Case: Guidelines for the adoption of Open Standards



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TODAY'S AGENDA (3/3)

PRACTICE SEVEN

14:45 - 15:15

- ✓ Speaker: Felix Zimmermann, Head of Public Procurement Law Dept. within BITKOM
- ✓ Case: Templates and ready texts for wording in official tenders

FOCUS SESSION - ISSUE ONE

15:15 - 15:35

- ✓ Speaker: Rosa Martelli, PwC Government Advisory
- ✓ Case: Monitoring the take-up of “Open” Procurement in Europe

FOCUS SESSION - ISSUE TWO

15:35 - 15:50

- ✓ Speaker: Pierre Damas, Head of Sector A3 "Service Oriented Solutions" - DG DIGIT
- ✓ Case: OSS – OPEN SOURCE STRATEGY

Final Discussion – 15:50 - 16:05

EVENT MODERATORS:

Thomas Reibe, Policy Officer - Unit F2 – Innovation, EC - DG Connect
Giancarlo Senatore, Partner, Government Advisory, PwC



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TODAY'S HASHTAG

#ictproc2014



תודה
Dankie Gracias
Спасибо شکرًا
Merci Takk
Köszönjük Terima kasih
Grazie Dziękujemy Dékojame
Ďakujeme Vielen Dank Paldies
Kiitos Täname teid 谢谢
Thank You Tak
感谢您 Obrigado Teşekkür Ederiz
Σας Ευχαριστούμ 감사합니다
Bedankt Дěkujeme vám
ありがとうございます
Tack

Viorel Peca

Head of Unit - Unit F2 - Innovation

European Commission - DG Connect

Viorel.Peca@ec.europa.eu