

FOUR DIMENSIONS AFFECTING POLICY RESISTANCE IN ICT PROCUREMENT

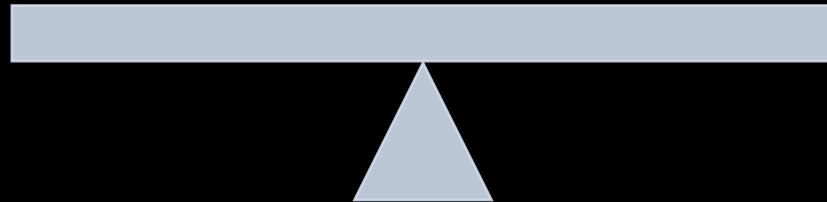
Dr. Mathieu Paapst

Researchquestion in PhD

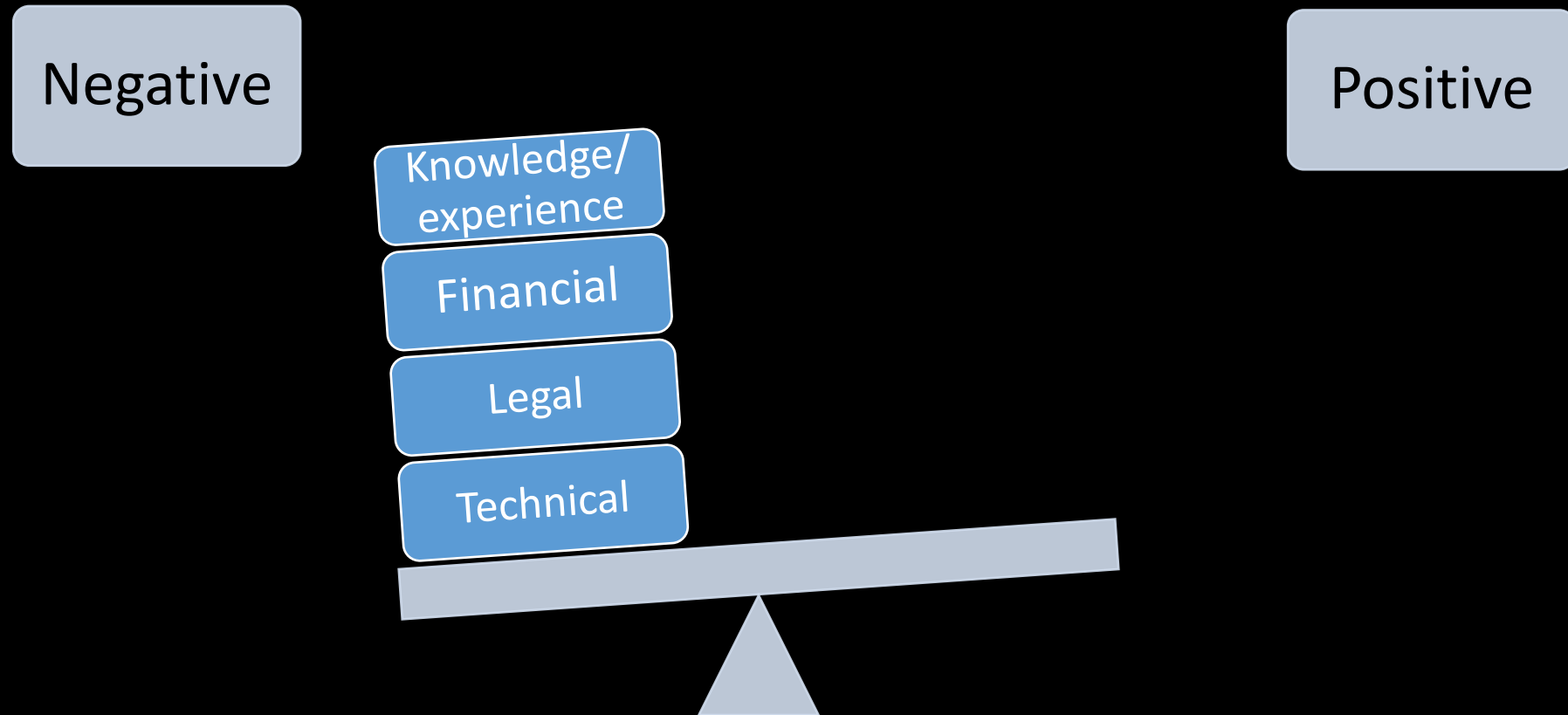
- How and under what circumstances does a strategic os/floss policy like the Dutch action plan influence behavior regarding the practice of public tenders?
- Assessment 2010, and 2014/2015 (see presentation Lancelot)



Theoretical and interpretative framework



Theoretical and interpretative framework



Theoretical and interpretative framework

Negative



Positive

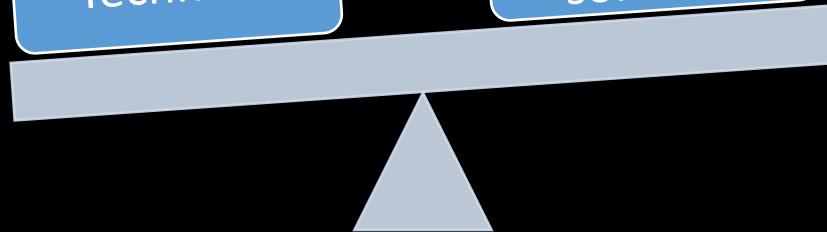
Knowledge/
experience

Financial

Legal

Technical

Physical
solution



Theoretical and interpretative framework

Negative

Positive

Knowledge/
experience

Financial

Legal

Technical

Law or
regulation

Physical
solution



Theoretical and interpretative framework

Negative



Knowledge/
experience

Financial

Legal

Technical

Grants

Law or
regulation

Physical
solution

Positive



Theoretical and interpretative framework

Negative

Positive

Knowledge
/experience

Communication

Financial

Grants

Legal

Law or
regulation

Technical

Physical
solution

OPEN ICT STANDARDS FOR PUBLIC PROCUREMENT

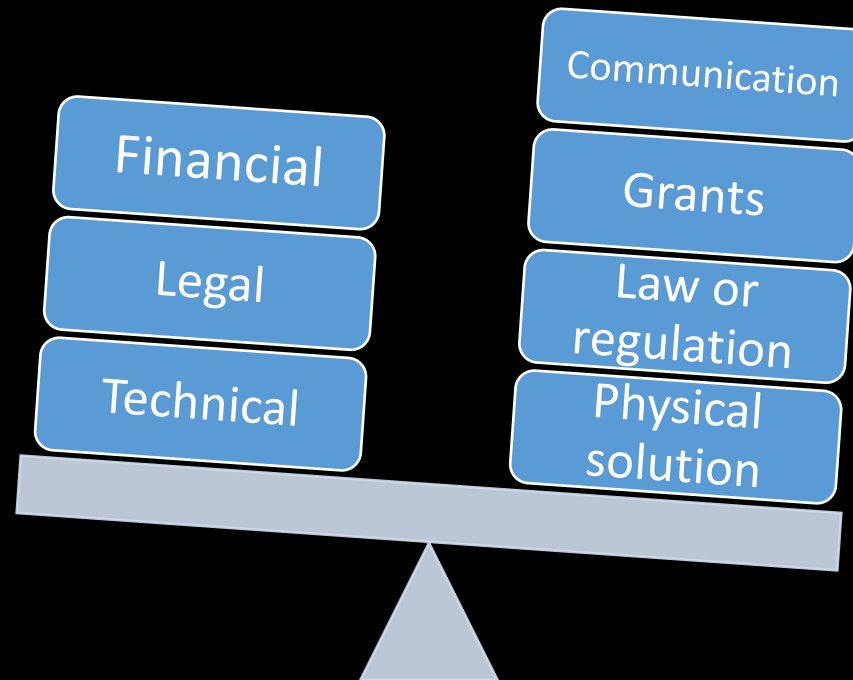
FOSTERING INTEROPERABILITY

Brussels, 13th November 2015 | 09:00 a.m.
Avenue de Beaulieu, 25

Theoretical and interpretative framework

Negative

Positive



OPEN ICT STANDARDS FOR PUBLIC PROCUREMENT
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